



BUSINESS PROFILE



OVERVIEW

- ISCO started as Intersec Security Company and was rebranded ISCO in 2015.
- ISCO has since become the leading provider of security services, with offerings that range from traditional guarding services [Armed and unarmed], Tech-based security solutions that range from alarms, drones surveillance to movable assets protection services.
- ISCO provides advanced cash services including cash transportation (CIT), processing (CPC), Vaulting and ATM replenishment for financial institutions.
- ISCO provides telecommunication services through its subsidiary (ISCO ISP Ltd), both wired and wireless.

KEY HIGHLIGHTS

- Establishment Year: 1995.
- Staff: ~7000.
- Presence: National footprint.
- Certification: ISO 9001:2015.
- Licenses: The only Service Provider licensed for possessing and carrying firearms in Rwanda.
- Market: Leading market share in private security services. ISCO currently serves +1500 clients across major sectors of the economy.

1995	2012	2015
ISCO became the first private security company in Rwanda.	ISCO started providing cash services to its customers: Started with cash transportation.	<ul style="list-style-type: none">• ISCO launched new business lines: logistics & courier services.• ISCO ISP created.
2020	2021	2022
Focus on technology and automation in security services and spin off logistics business line.	Launch of ISCO Academy and upskilling of 1000+ security officers p.a	ISCO listing on RSE expansion in other markets [Africa & beyond].



OUR SERVICES

ISCO is working towards providing specialized security services that exceed customers' expectations, and we believe in our vision

"To be the preferred security provider in the region with the most reliable security services"

PHYSICAL SECURITY

ISCO provides customizable security packages based on the clients needs. We build our solutions based on surveys and continuously improve our service through in-person conversations with clients to adopt necessary corrective measures.

Below are some of the specialties within our physical security services:



Security Officers

ISCO's team is made up of carefully selected officers who have successfully completed professional training to provide round-the-clock safeguarding and supervision of the client's property, be it residential, commercial, corporate or industrial. We offer both armed and unarmed security officers.

Surveillance Systems

ISCO designs, installs, supports & provides maintenance of complete video surveillance systems that include CCTV Camera systems supported by 24/7 live monitoring by ISCO control room operators and intervention teams. Our engineers customize each design to the customer requirements and needs.



Alarm Systems

ISCO provides alarm systems with 24/7 monitoring and Intervention response. We provide different types of alarm systems for residences and businesses.

Event Protection

In line with the development of MICE Sector, ISCO has positioned itself to be the provider of various related security services such as on-demand guarding services, visitors monitoring services, intelligence and analytics insights on high-risk areas and blind spots.



SECURITY SYSTEMS & SOLUTIONS

Beyond the design, supply, installation, and maintenance of various systems that range from screening equipment, barriers, fire detection and suppression, cameras and monitoring room equipment, ISCO offers managed solutions to businesses and individuals for various purposes.



In-transit security for moving assets

With our car tracking and fleet management solution, clients are given tools to efficiently monitor their fleet towards achieving greater productivity and security of their assets.

The movement tracking and analytic solution is very critical in route optimization.

Drone Surveillance Systems

With our advanced drone surveillance, we are able to prevent incidents, and collect evidence on site for immediate intervention and forensic references. Furthermore, our consistent data capture analysis helps prevent the occurrence of incidents.



Cyber Security

Beyond the physical and cash services , ISCO is determined to become a key player in Rwanda's digital economy by offering cyber-security services to prevent any fraudulent activity on digital platforms. Services to be offered include penetration tests to establish vulnerability levels, then offer customized protection services.

CASH SERVICES

ISCO delivers a comprehensive cash management solution to financial institutions and clients in Rwanda. Cash Services are best suited for the financial and retail sector looking for a hassle-free solution that helps banks and other retail customers to reduce risks pertaining to cash management, and focus on their core business.



Cash in Transit

Collects and delivers sealed containers of cash and/or valuables from a dedicated collection point and delivers to a dedicated delivery point within the borders of Rwanda on behalf of financial institutions and clients.

Cash Processing

ISCO verifies collected notes, detail counts, sorts and packs received cash into ATM fit notes (new notes), notes fit for redistribution into branch network and notes to return to the Central bank as unfit.



ATM loading services

With our Vaulting facility open 7 days a week, ATMs managed by ISCO do not run out of cash. Our ATM client can sit back and relax, while ISCO works to generate more income from the ATM.

INTERNET SERVICES

Through its subsidiary company, ISCO ISP Ltd, it provides internet services, both wired (fiber) and wireless (4G). ISCO ISP leverages on the robust and widely deployed network infrastructure of its partners to offer solutions beyond connectivity services.

ISCO ISP offers different bundles for reliable personal and corporate internet, accessible everywhere in the country. Furthermore, ISCO's comparative advantage lies in its ability to bundle the internet service to its core service offerings to create a unique value proposition to its clients.

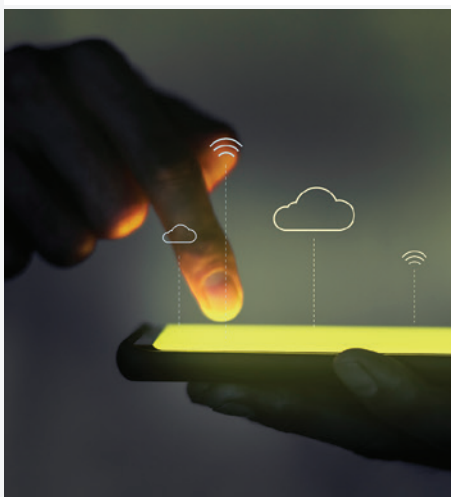
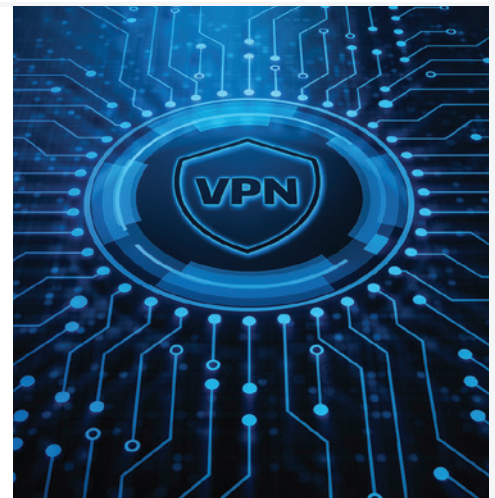


Remote Surveillance of residence and office premises

Through ISCO's network, the access and monitoring of security status at premises is made possible and secure.

Virtual network (VPN)

We offer tailor-made solutions to allow secure access to critical services between and among the premises guarded by ISCO.



Cloud Based solutions

Various IT solutions designed to enhance security and offer the best experience to our clients.

OUR CLIENTELE





EXPERIENCE

ISCO is the most reliable private security services provider, that has served its customers for 25 years.

CAPACITY

ISCO has proven itself as a capable company to execute any size of projects, both from technical expertise and financial aspects.

KEY REFERENCES

1. Construction of CCTV Network for the city of Kigali
2. Design and installations of security solutions for stadiums, conference venues, factories, and major hotels
3. Fire detection and suppression for Kigali International Airport

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